

UAB "Softera Baltic"

2014-12-09

Vilnius

RECOMMENDATION

"AD Baltic" is the representative for the Baltic States and Belarus of the leading international automotive parts wholesale group of companies "AD International". The Company's annual turnover is more than 40 million euros.

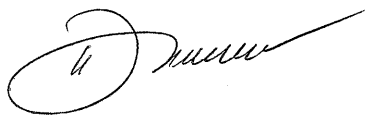
We have more than 50,000 item positions, with the stock being managed from a central warehouse and 23 other divisions (more than 400,000 SKU in total).

We chose Soft4Inventory – software solution, using *dynamic buffer* technology, which resolved our trade-specific challenges better than previously used automated forecasting and MinMax tools. Soft4Inventory is built into our operational Dynamics NAV system; as a result, the IT system load decreased, and we now also have faster access to all the necessary information.

In addition, during the two months following Soft4Inventory implementation, our company achieved the following results:

- Shortages of goods in company divisions and the central warehouse significantly decreased.
- At the same time, the inventory turnover ratio increased.
- Soft4Inventory enabled us to redevelop the workload and better specify daily tasks for the product managers; as a result, each employee has since been spending 20 min to 40 min daily on inventory planning.
- Both stock purchase and distribution are now managed in one system; this allows for more accurate planning of the item quantities needed.
- Visual tools allow us to identify critical problems quickly and easily and to make the right decisions on time.

Executive Director



Andrius Rinkevičius

Head of Stock Department
M. Daktaraitė